

JONATHON DOE

OBJECTIVE

My objective is to...

EXPERIENCE

1990–1994 Arbor Shoe Southridge, SC
National Sales Manager

- Increased sales from \$50 million to \$100 million.
- Doubled sales per representative from \$5 million to \$10 million.
- Suggested new products that increased earnings by 23%.

1985–1990 Ferguson and Bardell Southridge, SC
District Sales Manager

- Increased regional sales from \$25 million to \$350 million.
- Managed 250 sales representatives in 10 Western states.
- Implemented training course for new recruits — speeding profitability.

1980–1984 Duffy Vineyards Southridge, SC
Senior Sales Representative

- Tripled division revenues for each sales associate.
- Expanded sales to include mass market accounts.
- Expanded sales team from 50 to 100 representatives.

EDUCATION

2002-current Boise State University Boise, ID
■ BA, Criminal Justice – May 2006

INTERESTS

I am an active member of LAE, the CJA student organization. I enjoy reading, skiing, and spending time with my family.